

Dealer Billing Rate Tables

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Understanding Rate Tables

There is a lot of flexibility within the Dealer Billing rate tables. It is not necessary to have different billing codes for each level and maintain that information manually on customer records. A Rate table may contain limits and dollar amounts at each limit. The Base price is the charge at the first level (up to that number) the Additional price is charged after that level is met.

For example:

The red column is not an element of the rate table within Manitou but it is there to demonstrate the ranges of customers (or whatever one is counting) beginning and top end.

Customer Count	Customer Count Upper limit	Base Rate	Additional items above rate
0	0	\$0.00	\$10.00
1	100	\$1000.00 ¹	\$8.00
101	500	\$4200.00 ²	\$6.00
501	1000	\$7200.00 ³	\$5.00 ⁴

If all customers are billed at the lower rate, at each new level, then just simply enter the base rate counting all previous customers at the new lower rate.

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TOTAL - Total Discounts at Vol Level

Type: Dealer

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Minimum Quantity	Base Price	Additional Price
0	0	\$8.00
20	\$140.00	\$7.00
50	\$300.00	\$6.00
75	\$370.00	\$5.00

References:

- Base Rate is the number of accounts at the original price of \$10 per account.

- Base Rate takes the first 100 at \$10 per account then the next 400 at \$8 per account.
- Base Rate takes the first 100 at \$10 per account, then the next 400 at \$8 per account, and then the next 500 at \$6 per account.
- When this is the lowest value all new customers over the 1000 receive a billing price of \$5 per account.