

Dealer Billing



Understanding Rate Tables

There is a lot of flexibility within the Dealer Billing rate tables. It is not necessary to have different billing codes for each level and maintain that information manually on customer records. A Rate table may contain limits and dollar amounts at each limit. The Base price is the charge at the first level (up to that number) the Additional price is charge after that level is met. For example:

Customer Count	Customer Count Upper limit	Base Rate	Additional items above rate
0	0	\$0.00	\$10.00
1	100	\$1000.00 ¹	\$8.00
101	500	\$4200.00 ²	\$6.00
501	1000	\$7200.00 ³	\$5.00 ⁴

The red column is not an element of the rate table within Manitou but it is there to demonstrate the ranges of customers (or whatever one is counting) beginning and top end.

If all customers are billed at the lower rate at each new level then just simply enter the base rate counting all previous customers at the new lower rate.

References:

1. Base rate is the number of accounts at the original price of \$10/account.
2. Base rate takes the first 100 at \$10/account then the next 400 at \$8/account
3. Base rate takes the first 100 at \$10/account, then the next 400 at \$8/account and then the next 500 at \$6/account.
4. When this is the lowest value all new customers over the 1000 receive a billing price of \$5/account.

Min Quantity	Base Price	Additional Price
0	\$0.00	\$8.00
20	\$160.00	\$7.00
50	\$363.00	\$6.00
75	\$507.00	\$5.00

Figure 1 - Base maintaining old rate

Min Quantity	Base Price	Additional Price
0	\$0.00	\$8.00
20	\$140.00	\$7.00
50	\$300.00	\$6.00
75	\$370.00	\$5.00

Figure 2 - New Base at each level